

Message Text

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11

ORIGIN EB-11

INFO OCT-01 EUR-25 ISO-00 VO-03 CAB-09 CIAE-00 COME-00

DODE-00 INR-10 NSAE-00 RSC-01 FAA-00 L-03 SS-20 NSC-10

PRS-01 PA-04 USIA-15 SCA-01 /114 R

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R 262005Z OCT 73

FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST

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E.O. 11652:N/A

TAGS: ETRN, RO

SUBJECT: CIVAIR

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1. ROMANIANS MAY BEFORE LONG SUBMIT VISA APPLICATIONS TO EMBASSY FOR TAROM PERSONNEL DESIRING TO TRAVEL TO US TO SET UP AND STAFF A TAROM OFFICE (PRESUMABLY IN NEW YORK). APPROPRIATE VISA MESSAGES AT THAT TIME SHOULD BE FLAGGED FOR ATTENTION EB/AN AND EUR/EE, IN ADDITION TO VO.

2. FYI: WHILE WE DO NOT INTEND TO THWART TAROM'S ATTEMPT TO OPEN AN OFFICE, WE WANT TO BE SURE NOT TO CONCEDE AT THIS POINT RIGHTS TO TAROM REPS WHICH PAN AM REP IN BUCHAREST DOES NOT HAVE. MOST IMPORTANTLY, THIS MEANS WE WILL NOT PERMIT TAROM REPS TO ISSUE ANY TICKETS IN THE US. WHILE THIS POLICY MAY CHANGE DEPENDING ON RESULTS OF BILATERAL NEGOTIATIONS (REFTEL), PENDING CONCLUSION OF SUCH

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NEGOTIATIONS WE BELIEVE MOST SIMPLE AND EFFECTIVE WAY MAIN-

TAIN OUR NEGOTIATING LEVERAGE IS TO ESTABLISH CONDITIONS TO WHICH ROMANIANS WILL HAVE TO AGREE IN CONJUNCTION WITH VISA ISSUANCE. (A SIMILAR PROCEDURE WAS USED IN THE CASE OF MALEV'S ESTABLISHMENT OF AN OFFICE IN NEW YORK IN 1971.)

3. ROMANIANS MAY, OF COURSE, WAIT UNTIL NEGOTIATIONS COMPLETED BEFORE THEY ATTEMPT ESTABLISH AN OFFICE, AND WE DO NOT BELIEVE ANY USG INITIATIVE IS CALLED FOR NOW. HOWEVER,

EMBASSY CONSULAR OFFICER SHOULD BE ALERTED TO SUBJECT TO ASSURE THAT ANY TAROM APPLICATIONS ARE NOT "ROUTINELY" PROCESSED. IN ADDITION, IF APPROPRIATE OCCASION ARISES, EMBASSY COULD INJECT INTO ANY CONVERSATION WITH GOR OR TAROM OFFICIALS SPECULATION THAT US WOULD PRESUMABLY NOT BE WILLING TO CONCEDE TO TAROM REP IN THE US ANY MORE FREEDOM OF COMMERCIAL ACTION THAN PAN AM REP HAS IN ROMANIA. END FYI. KISSINGER

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